

Security University, Day 1

8:00 am – 8:25 am	Registration and Continental Breakfast
8:25 am – 8:30 am	Welcome and Overview David Chandler, Chandler Consulting & Security Training Experts and Kate Wallace, CALSAGA Association Manager
8:30 am – 10:10 am	BSIS Compliance and Audit David Chandler, Chandler Consulting & Security Training
10:10 am – 10:20 am	Break
10:20 am – 10:50 am	Strategies to Reduce Turnover Rates, Increase Engagement, and Retain Your Security Officers Adam Rudick and Brian Singer, TrackTik
10:50 am – 12:00 pm	Security Service Agreements and Wage & Hour Pitfalls Barry Bradley and Jaimee Wellerstein, Bradley Gmelich + Wellerstein
12:00 pm – 12:30 pm	Lunch
12:30 pm – 2:40 pm	Security Service Agreements and Wage & Hour Pitfalls Barry Bradley and Jaimee Wellerstein, Bradley Gmelich + Wellerstein
2:40 pm – 2:50 pm	Break
2:50 pm – 4:30 pm	Pricing and Transitioning New Business, P & L Management, Profitability, Client Follow up and Rate Increases Mike Smidt, Allied Universal Security Services

SECURITY

Security University, Day 2

8:00 am – 8:25 am	Registration and Continental Breakfast
8:25 am – 8:30 am	Welcome and Overview David Chandler, Chandler Consulting & Security Training Experts and Kate Wallace, CALSAGA Association Manager
8:30 am – 9:35 am	Insurance, Safety & Compliance Shaun Kelly, Tolman & Wiker Insurance Services
9:35 am – 10:10 am	Essential Workers, Essential Protections Filiberto Quintero and Min Park, Department of Labor Wage & Hour Division
10:10 am – 10:20 am	Break
10:20 am – 12:00 pm	Human Resources Best Employee Practices, Staffing and Termination, Recruitment and Hiring Gary Bradley, St. Moritz Security and Anne Laguzza, The Works Consulting
12:00 pm – 12:30 pm	Lunch
12:30pm – 2:40pm	Human Resources Best Employee Practices, Staffing and Termination, Recruitment and Hiring Gary Bradley, St. Moritz Security and Anne Laguzza, The Works Consulting
2:40 pm – 2:50 pm	Break
2:50 pm – 4:30 pm	BSIS Compliance and Employee Files David Chandler, Chandler Consulting & Security Training

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