



Day 1 - Tuesday, March 3, 2020

- 8:00 am – 8:25 am** Registration and Continental Breakfast
- 8:25 am – 8:30 am** Welcome and Overview
David Chandler
- 8:30 am – 10:10 am** Insurance, Safety & Compliance
Shaun Kelly
- 10:10 am – 10:20 am** Break
- 10:20 am – 10:50 am** Impact of Software and Technology on Today's Security Services
Adam Rudick and Karina Huertas
- 10:50 am – 12:00 pm** Security Service Agreements and Wage & Hour Pitfalls
Barry Bradley and Jaimee Wellerstein
- 12:00 pm – 12:30 pm** Lunch
- 12:30 pm – 2:40 pm** Security Service Agreements and Wage & Hour Pitfalls
Barry Bradley and Jaimee Wellerstein
- 2:40 pm – 2:50 pm** Break
- 2:50 pm – 4:30 pm** BSIS Compliance and Audit
David Chandler

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Day 2 - Wednesday, March 4, 2020

8:00 am – 8:25 am	Registration and Continental Breakfast
8:25 am – 8:30 am	Welcome and Overview David Chandler
8:30 am – 10:10 am	BSIS Compliance and Employee Files David Chandler
10:10 am – 10:20 am	Break
10:20 am – 12:00 pm	Human Resources Best Employee Practices, Staffing and Termination, Recruitment and Hiring Gary Bradley and Anne Laguzza
12:00 pm – 12:30 pm	Lunch
12:30pm – 2:40pm	Human Resources Best Employee Practices, Staffing and Termination, Recruitment and Hiring Gary Bradley and Anne Laguzza
2:40 pm – 2:50 pm	Break
2:50 pm – 4:30 pm	Pricing and Transitioning New Business, P & L Management, Profitability, Client Follow up and Rate Increases Mike Smidt

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