Day 1 - Tuesday, March 3, 2020

8:00 am – 8:25 am  Registration and Continental Breakfast

8:25 am – 8:30 am  Welcome and Overview
                   David Chandler

8:30 am – 10:10 am Insurance, Safety & Compliance
                   Shaun Kelly

10:10 am – 10:20 am  Break

10:20 am – 10:50 am  Impact of Software and Technology on Today’s Security Services
                   Adam Rudick and Karina Huertas

10:50 am – 12:00 pm  Security Service Agreements and Wage & Hour Pitfalls
                   Barry Bradley and Jaimee Wellerstein

12:00 pm – 12:30 pm  Lunch

12:30 pm – 2:40 pm  Security Service Agreements and Wage & Hour Pitfalls
                   Barry Bradley and Jaimee Wellerstein

2:40 pm – 2:50 pm  Break

2:50 pm – 4:30 pm  BSIS Compliance and Audit
                   David Chandler

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TRACK TIK
Day 2 - Wednesday, March 4, 2020

8:00 am – 8:25 am  Registration and Continental Breakfast
8:25 am – 8:30 am  Welcome and Overview  David Chandler
8:30 am – 10:10 am  BSIS Compliance and Employee Files  David Chandler
10:10 am – 10:20 am  Break
10:20 am – 12:00 pm  Human Resources  Best Employee Practices, Staffing and Termination, Recruitment and Hiring  Gary Bradley and Anne Laguzza
12:00 pm – 12:30 pm  Lunch
12:30pm – 2:40pm  Human Resources  Best Employee Practices, Staffing and Termination, Recruitment and Hiring  Gary Bradley and Anne Laguzza
2:40 pm – 2:50 pm  Break
2:50 pm – 4:30 pm  Pricing and Transitioning New Business, P & L Management, Profitability, Client Follow up and Rate Increases  Mike Smidt

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